

NOVELIS Q4 FISCAL 2017 EARNINGS CONFERENCE CALL

May 10, 2017

Steve Fisher

President and Chief Executive Officer

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Senior Vice President and Chief Financial Officer



Novelis

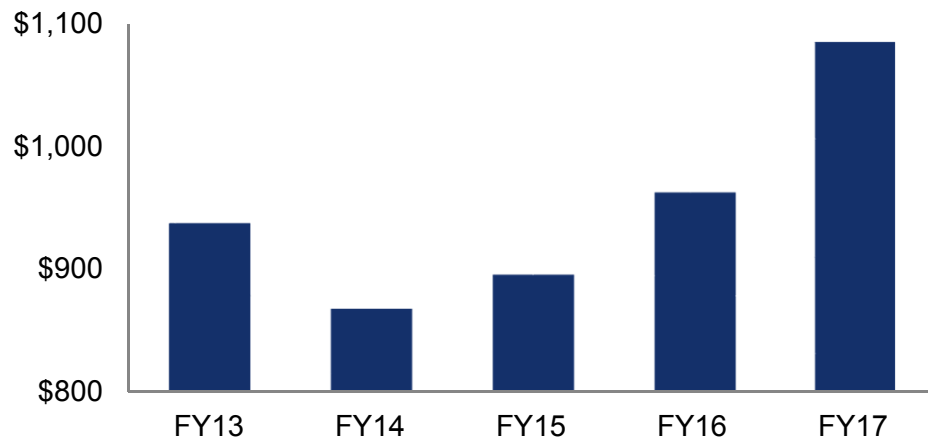
Forward-looking statements

Statements made in this presentation which describe Novelis' intentions, expectations, beliefs or predictions may be forward-looking statements within the meaning of securities laws. Forward-looking statements include statements preceded by, followed by, or including the words "believes," "expects," "anticipates," "plans," "estimates," "projects," "forecasts," or similar expressions. Examples of forward-looking statements in this presentation including statements concerning our plan to complete a joint venture transaction with Kobe Steel. Novelis cautions that, by their nature, forward-looking statements involve risk and uncertainty and that Novelis' actual results could differ materially from those expressed or implied in such statements. We do not intend, and we disclaim, any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. Factors that could cause actual results or outcomes to differ from the results expressed or implied by forward-looking statements include, among other things: changes in the prices and availability of aluminum (or premiums associated with such prices) or other materials and raw materials we use; the capacity and effectiveness of our hedging activities; relationships with, and financial and operating conditions of, our customers, suppliers and other stakeholders; fluctuations in the supply of, and prices for, energy in the areas in which we maintain production facilities; our ability to access financing for future capital requirements; changes in the relative values of various currencies and the effectiveness of our currency hedging activities; factors affecting our operations, such as litigation, environmental remediation and clean-up costs, labor relations and negotiations, breakdown of equipment and other events; the impact of restructuring efforts in the future; economic, regulatory and political factors within the countries in which we operate or sell our products, including changes in duties or tariffs; competition from other aluminum rolled products producers as well as from substitute materials such as steel, glass, plastic and composite materials; changes in general economic conditions including deterioration in the global economy, particularly sectors in which our customers operate; cyclical demand and pricing within the principal markets for our products as well as seasonality in certain of our customers' industries; changes in government regulations, particularly those affecting taxes, environmental, health or safety compliance; changes in interest rates that have the effect of increasing the amounts we pay under our credit facilities and other financing agreements; the effect of taxes and changes in tax rates; and our level of indebtedness and our ability to generate cash. The above list of factors is not exhaustive. Other important risk factors included under the caption "Risk Factors" in our upcoming Annual Report on Form 10-K for the fiscal year ended March 31, 2017 are specifically incorporated by reference into this presentation.

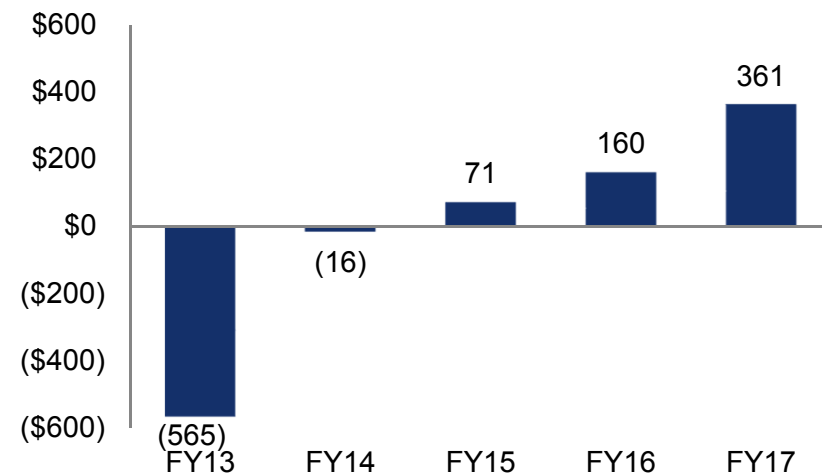
FISCAL 2017 FULL YEAR HIGHLIGHTS

- Record Adjusted EBITDA* \$1,085 million, up 13% YoY
- Adjusted EBITDA* per ton \$354
- Generated record free cash flow \$361 million
- Reduced net debt leverage ratio below 4x

Full year Adjusted EBITDA* (\$ millions)



Full year free cash flow (\$ millions)



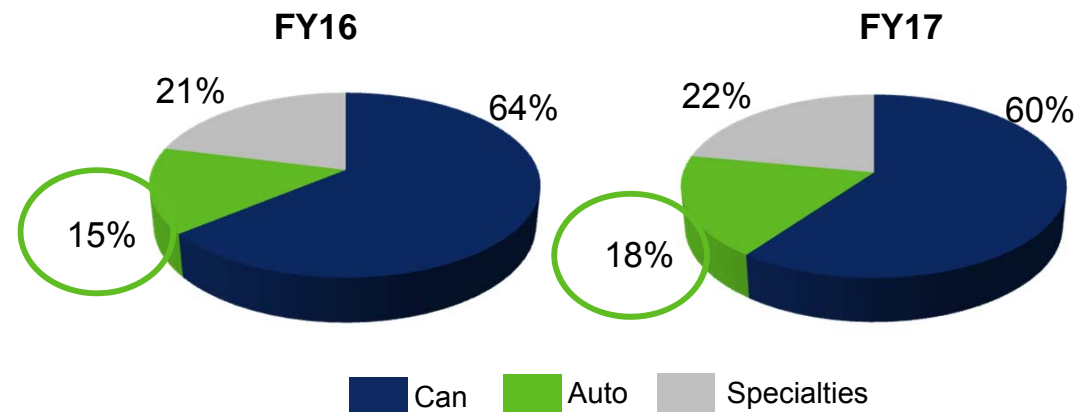
Strategic product shift and operational efficiencies drive record results

- Record automotive shipments up 17% FY17 versus FY16
 - Driven by seamless ramp up of all new finishing assets
 - Strong customer demand for aluminum sheet
- Automotive increased to 18% of FY17 FRP shipments
 - Q4FY17 exit rate at 20% of shipments

Quarterly global Automotive shipments (kt)



Product mix % of total FRP shipments



■ Operational excellence

- Safety rates at industry-leading low levels of recordables
- Improved end-to-end recovery leading to increased asset utilization and uptime
- Increased use of recycled materials from 53% to 55% of inputs



■ Customer focused

- Driving quality through 26% reduction in parts per million defects
- Increased satisfaction scores 22 percentage points

Focus on business fundamentals drives better service, quality and value

FINANCIAL HIGHLIGHTS

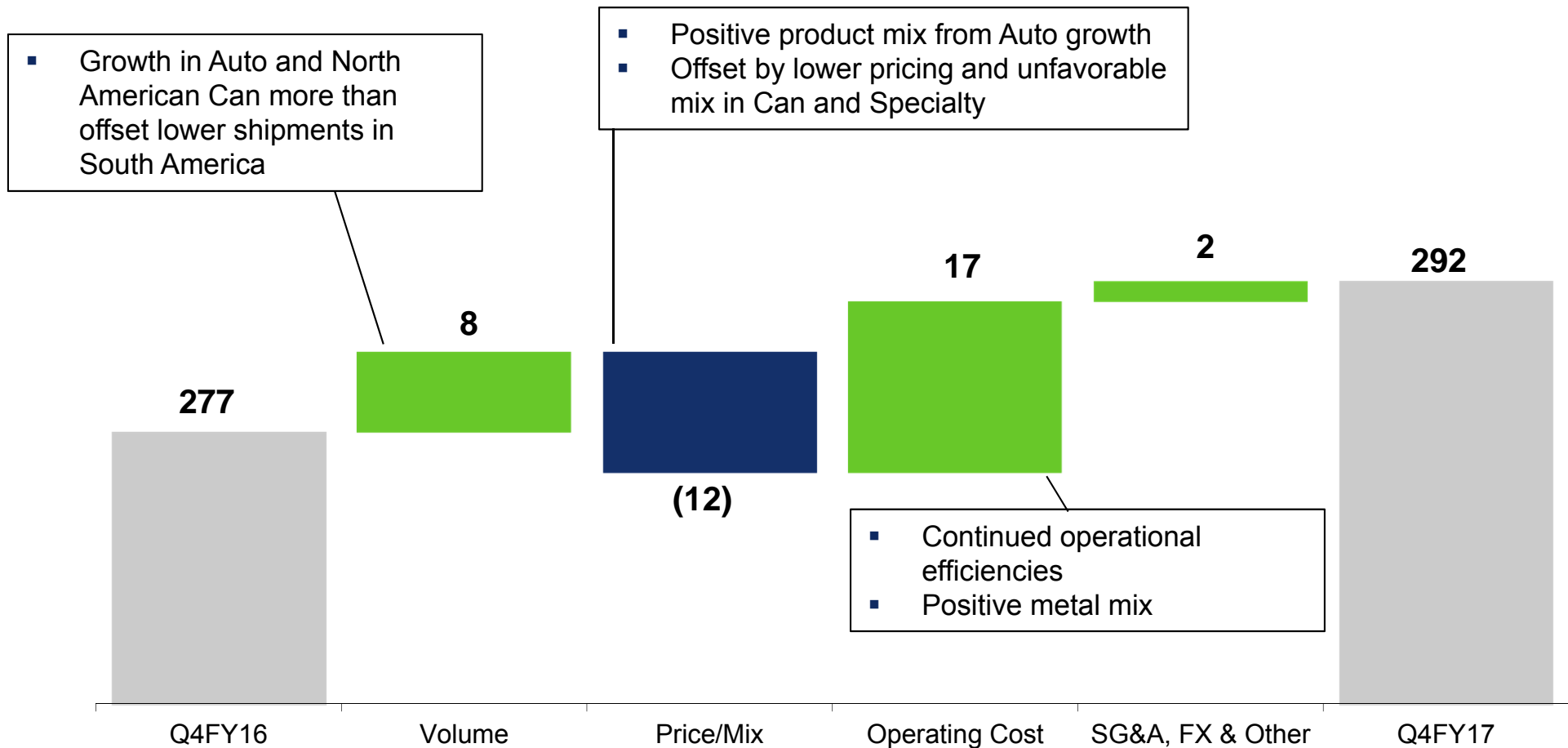
Q4 FISCAL 2017 HIGHLIGHTS

Q4FY17 vs Q4FY16

- Net income of \$47 million up from \$29 million in prior year
- Excluding tax-effected special items*, net income up 46% from \$50 million to \$73 million
- Record Q4 Adjusted EBITDA, excluding metal price lag, up 5% to \$292 million
 - Metal price lag impact zero as local market premium volatility reduced
- Sales up 9% to \$2.6 billion
- 789 kilotonnes of FRP shipments up 1kt YoY
 - Automotive shipments up 26% YoY
- Strong liquidity position at \$1.3 billion

Q4 ADJUSTED EBITDA* BRIDGE

\$ Millions

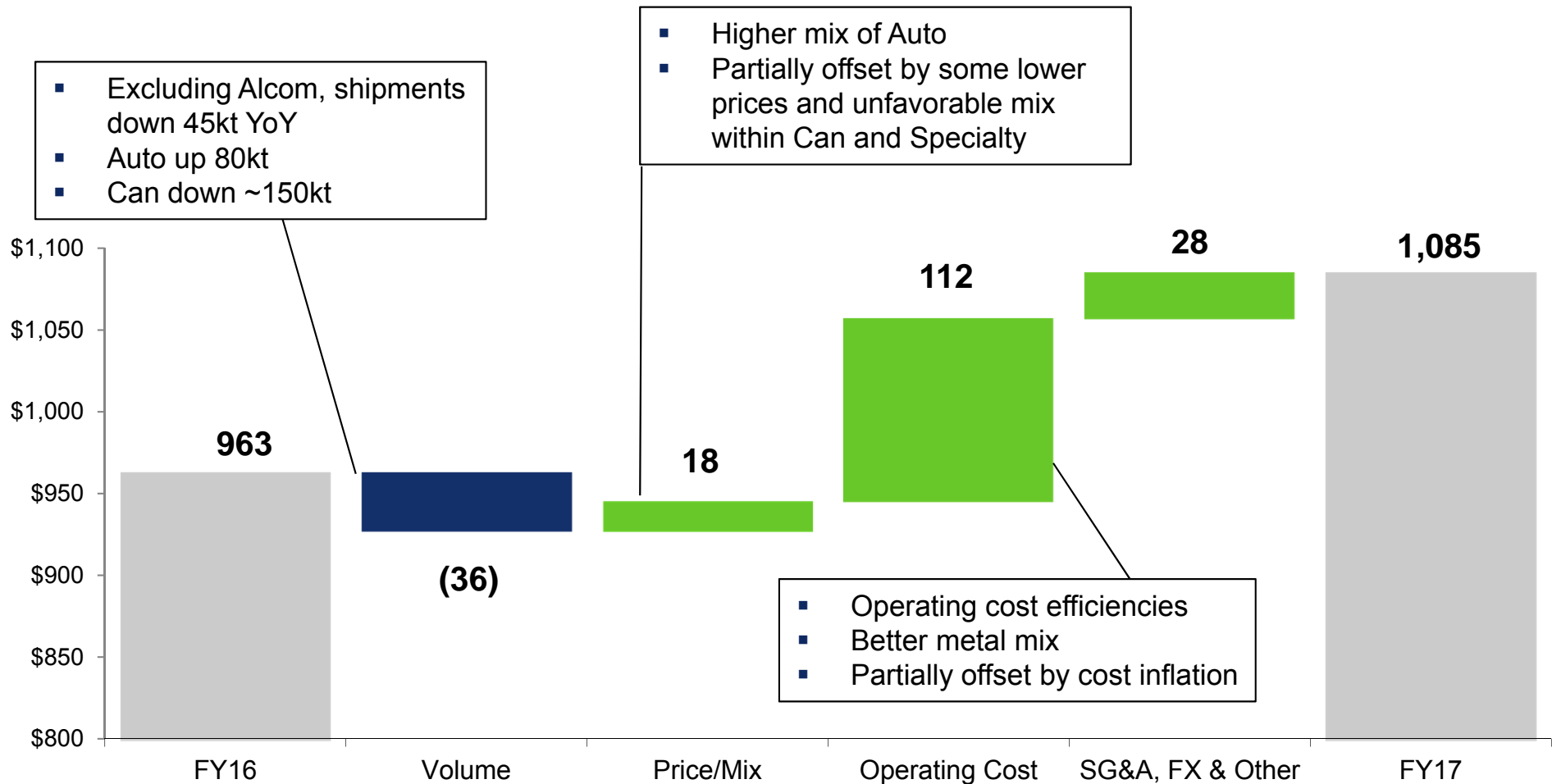


FY17 vs FY16

- Net income of \$45 million up from net loss of \$38 million in prior year
- Excluding tax-effected special items* in both years, net income increased 78% from \$131 million to \$233 million
- Record Adjusted EBITDA excluding metal price lag, up 13% to \$1,085 million
 - Metal price lag impact minimized to negative \$31 million as compared to negative \$172 million in prior year
 - Adjusted EBITDA \$1,054 million, up 33% from \$791 million
- Sales down 3% to \$9.6 billion
- 3,067 kilotonnes of FRP shipments are down 2%

FULL YEAR ADJUSTED EBITDA* BRIDGE

\$ Millions



FREE CASH FLOW

\$ Millions

	FY17	FY16
Adjusted EBITDA	1,054	791
Capital expenditures	(224)	(370)
Interest paid	(279)	(313)
Taxes paid	(128)	(126)
Working capital & other	(62)	179
Free cash flow	361	160

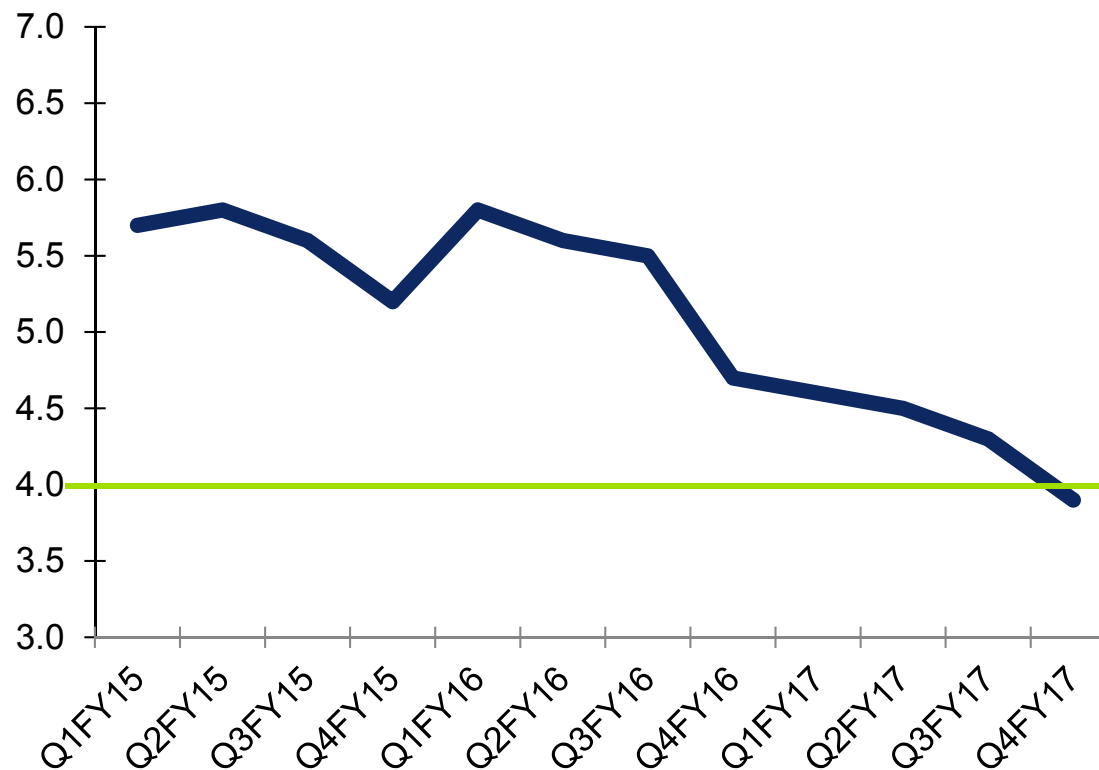
Free cash flow increase year over year driven by:

- Higher Adjusted EBITDA
- Completion of prior strategic capital expenditure program
- Refinancing driven interest savings
- Partly offset by higher working capital due to rising aluminum prices

Generating sustainable free cash flow

NET DEBT LEVERAGE RATIO

Net debt/Adjusted EBITDA, excluding metal price lag



Below 4x target one year earlier than anticipated

SUMMARY & TRANSACTION

SUMMARY

Novelis

- FY17 demonstrated sustainable step-up in Adjusted EBITDA and free cash flow
 - Headwinds from Can market overcapacity and customer consolidation
 - Mix continues to improve as Automotive shipments increase
 - Focus on operational efficiencies and metal management to manage costs
- Strengthening the balance sheet to provide strategic flexibility ahead of next stage of growth



Strong sustainable operating performance

- Novelis will sell 50% of its ownership interest in its Ulsan, South Korea facility to Kobe Steel for US \$315 million
- This venture, named Ulsan Aluminum Ltd., will allow Novelis to:
 - More efficiently utilize our rolling assets in Korea
 - Deepen the plant's focus on the growing automotive aluminum sheet market
 - Drive operational efficiencies and process enhancements through a partnership with a high-quality manufacturing company
 - Provide cash proceeds to enhance our strategic flexibility and reduce net debt
 - Leverage our deep experience in successful JVs to more efficiently serve our customers



Key Facts

- Year Built: 1969; major upgrade in 2013
- Employment: 600
- Plant size: 396,660 square feet (36,850 square meters)
- Capabilities: Remelt/recycle, hot & cold rolling, finishing

THANK YOU
QUESTIONS?

APPENDIX

INCOME STATEMENT RECONCILIATION TO ADJUSTED EBITDA



	(in \$ m)	Q1	Q2	Q3	Q4	FY16	Q1	Q2	Q3	Q4	FY17
Net (loss) income attributable to our common shareholder		(60)	(13)	6	29	(38)	24	(89)	63	47	45
- Noncontrolling interests		-	-	-	-	-	-	-	1	-	1
- Interest, net		(78)	(80)	(77)	(79)	(314)	(80)	(79)	(65)	(59)	(283)
- Income tax (provision) benefit		(15)	3	(16)	(18)	(46)	(36)	(27)	(47)	(41)	(151)
- Depreciation and amortization		(87)	(89)	(88)	(89)	(353)	(89)	(90)	(88)	(93)	(360)
EBITDA		120	153	187	215	675	229	107	264	240	840
- Unrealized gain (loss) on derivatives		35	(15)	(2)	(22)	(4)	(7)	4	21	(13)	5
- Realized gain (loss) on derivative instruments not included in segment income		1	(3)	1	-	(1)	1	-	1	3	5
- Proportional consolidation		(7)	(8)	(7)	(9)	(30)	(8)	(8)	(4)	(8)	(28)
- Loss on extinguishment of debt		(13)	-	-	-	(13)	-	(112)	-	(22)	(134)
- Restructuring and impairment, net		(15)	(4)	(10)	(19)	(48)	(2)	(1)	(1)	(6)	(10)
- Loss on sale of business		-	-	-	-	-	-	(27)	-	-	(27)
- (Loss) gain on sale of fixed assets		(1)	-	(1)	(2)	(4)	(4)	(2)	2	(2)	(6)
- Gain on assets held for sale, net		-	-	-	-	-	1	1	-	-	2
- Others (costs) income, net		(7)	1	(6)	(3)	(16)	(7)	(4)	(6)	(4)	(21)
Adjusted EBITDA		127	182	212	270	791	255	256	251	292	1,054
Other income (expense) included in adjusted EBITDA											
- Metal price lag		(85)	(54)	(26)	(7)	(172)	(13)	(14)	(4)	-	(31)
- Foreign currency remeasurement		4	(3)	4	(3)	2	(3)	2	2	3	4

Explanation of other income (expense) Included in adjusted EBITDA

1) Metal price lag net of related hedges: On certain sales contracts we experience timing differences on the pass through of changing aluminum prices from our suppliers to our customers. Additional timing differences occur in the flow of metal costs through moving average inventory cost values and cost of goods sold. This timing difference is referred to as metal price lag.

2) Foreign currency remeasurement net of related hedges: All balance sheet accounts not denominated in the functional currency are remeasured every period to the period end exchange rates. This impacts our profitability. Like metal price lag, we have a risk management program in place to minimize the impact of such remeasurement.

FREE CASH FLOW AND LIQUIDITY

	(in \$ m)	Q1	Q2	Q3	Q4	FY16	Q1	Q2	Q3	Q4	FY17
Cash (used in) provided by operating activities	(288)	225	64	540	541	(107)	80	178	424	575	
Cash used in investing activities	(137)	(84)	(75)	(82)	(378)	(39)	(48)	(35)	(90)	(212)	
Less: (proceeds) outflows from sales of assets	-	(1)	(1)	(1)	(3)	-	12	(12)	(2)	(2)	
Free cash flow	(425)	140	(12)	457	160	(146)	44	131	332	361	
Capital expenditures	129	75	78	88	370	44	46	48	86	224	

	(in \$ m)	Q1	Q2	Q3	Q4	FY16	Q1	Q2	Q3	Q4	FY17
Cash and cash equivalents	456	462	457	556	556	457	473	505	594	594	
Availability under committed credit facilities	708	506	489	640	640	633	573	534	701	701	
Liquidity	1,164	968	946	1,196	1,196	1,090	1,046	1,039	1,295	1,295	